

# **Gippsland**

# Bankers in the desert

Gippsland has provided an update on the Abu Dabbab tantalum project in Egypt this morning. Of most importance, is news of a due diligence trip last month by representatives from two major German banks, KfW and DEG. In the meantime, work continues with resource and reserve upgrades and process flowsheet improvements. BUY.

Given Gippsland's existing tantalum off-take agreement with the German processing company, HC Starck, German banks would appear to offer a logical source for the debt finance required for the project. The company now expects the banks to have completed their evaluation work by the end of June.

The company has now received the majority of assays from its 2007 drill programme. As intended, this campaign allowed Gippsland to significantly increase the level of confidence in the existing resources. Just under 11Mt has been moved from the Inferred to the Indicated level, a 6-fold increase. In turn this should allow a considerable increase in the deposit's reserves beyond the current 14.6Mt. An updated JORC resource estimate is planned for release in mid-May. In the meantime, the company has produced a new resource estimate for the deposit. Overall the resource increases fractionally, from 39.9Mt to 40Mt, but the proportion in the Measured and Indicated categories has increased from 35% to 63%. However, the overall tantalum pentoxide grade (Ta<sub>2</sub>O<sub>5</sub>) has dropped slightly (-3.6%) to 243g/t.

On the processing side, the company continues to optimise the flowsheet. The focus has been on increasing recovery rates whilst reducing costs. Gippsland now considers it possible to significantly increase the use of raw seawater in the plant. The resulting reduction in demand for fresh or desalinated water may bring noticeable reductions to costs. We await the release of the revised reserve estimate and project financials before adjusting our numbers, but with good progress being made reiterate our recommendation. BUY.

		BUY		
		4	4.1p	
		AIM GIP.L		
Share price as at:	07:43			
No of shares (	m)		293.7	
Market cap (£m/A\$m)		12.1/25.7		
Net cash (£m/A\$m)		1.5/3.1		
Enterprise value (£m/A\$m)		10.6/22.6		
(%) FTA relative	<b>1m</b> -14.2	<b>3m</b> -1.4	<b>12m</b> 20.6	
12 month high/low (p)		6.0/3.4		

#### Next news

New reserve estimate

### Business

Tantalum mine development and exploration in Egypt

## www.gippsland.com.au

### Price and price relative (-2y)



Source : Datastream

Year end 30 June	Sales (A\$m)	Pre-tax (A\$m)	Normalised (A\$m)	EPS (A¢)	PER (x)	DPS (A¢)	Yield (%)	EV/Sales (x)	EV/EBITDA (x)
2007A	0.0	-4.2	-4.2	-1.6	nm	0.0	0.0	nm	nm
2008E	0.0	-4.8	-4.8	-1.1	nm	0.0	0.0	nm	nm
2009E	0.0	-6.2	-6.2	-1.4	nm	0.0	0.0	nm	nm
2010E	33.1	1.1	0.5	0.1	73.6	0.0	0.0	0.7	1.3

Source: Company & Seymour Pierce Limited

This is a marketing communication. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment research.

#### Key to material interests

- The analyst has a personal holding of the securities issued by the company, or of derivatives related to such securities.
- 2. Seymour Pierce Limited or an affiliate owns more than 5% of the issued share capital of the company.
- 3. Seymour Pierce Limited or an affiliate is party to an agreement with the company relating to the provision of investment banking services, or has been party to such an agreement within the past 12 months. Our corporate broking agreements include a provision that we will prepare and publish research at such times as we consider appropriate.
- 4. Seymour Pierce or an affiliate has been lead manager or co-lead manager of a publicly disclosed offer of securities for the company within the past 12 months.
- Seymour Pierce is a market maker or liquidity provider in the securities issued by the company.
- Seymour Pierce is party to an agreement with the company relating to the production of research recommendations.

#### Distribution of ratings

Our research ratings are defined with reference to the amount by which we expect the absolute return to change over the next 12 months:

Rating	Definition
Buy	Absolute return expected to increase by more than 10%
Outperform	Absolute return expected to increase by between 5% and 10%
Hold	Absolute return expected to change by between -5% and +5%
Underperform	Absolute return expected to decrease by between 5% and 10%
Sell	Absolute return expected to decrease by more than 10%

As at 31 March 2008 the distribution of all our published recommendations is as follows:

Rating	Proportion of recommendations	Proportion of these provided with investment banking services
Buy	46%	48%
Outperform	12%	35%
Hold	30%	25%
Underperform	6%	25%
Sell	4%	0%

# **Important Notes**

Our research recommendations are issued and approved for distribution within the United Kingdom by Seymour Pierce Limited only to eligible counterparties and professional clients as defined under the FSA rules. Our research is not directed at, may not be suitable for and should not be relied upon by any other person. The information contained in our research is compiled from a number of sources and is believed to be correct, but cannot be guaranteed. It is not to be construed as an offer, invitation or solicitation to buy or sell any securities of any of the companies referred to within it. All statements made and opinions expressed are made as at the date on the face of the material and are subject to change without notice. Where prices of securities are mentioned, these are the mid-market prices as at the close-of-business on the business day immediately preceding the date of the research. The meanings of our research ratings, together with the proportion of our recommendations issued during the previous quarter carrying each rating, is set out on our website at www.seymourpierce.com. Seymour Pierce Limited and/or its associated companies and ultimate holding company may from time-to-time provide investment or other services to, or solicit such business from, any of the companies referred to in research material. In addition, they and/or their directors and employees and/or any connected persons may have an interest in the securities of any of the companies in the report and may from time-to-time add to or dispose of such interests. Details of the significant conflicts relating to the companies that we research are set out on our website www.seymourpierce.com, together with a summary of our policies for managing conflicts of interest. Seymour Pierce does not meet all of the FSA standards for managing conflicts of interest, as a result our research should not be regarded as an impartial or objective assessment of the value or prospects of its subject matter, though of course we will always ensure that it remains clear, fair and not misleading.

Seymour Pierce Limited is authorised and regulated by the Financial Services Authority, and is a member of the London Stock Exchange.